

TARPON
INVESTIMENTOS

3Q10 EARNINGS RESULTS

November 4th, 2010

Disclaimer

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3Q10 highlights

3Q10
Results

AUM

Assets under management (“AuM”) amounted to R\$5.6 billion as of September 30th 2010, (+61% over 3Q09)

Fund's Performance

Strong absolute returns (YTD)

Long Only Equity: 28.8% (R\$) and 30.0% (US\$)

Hybrid Equity: 36.1% (US\$)

Ibovespa Index: 1.2% (R\$) and 4 % (US\$)

Fees business

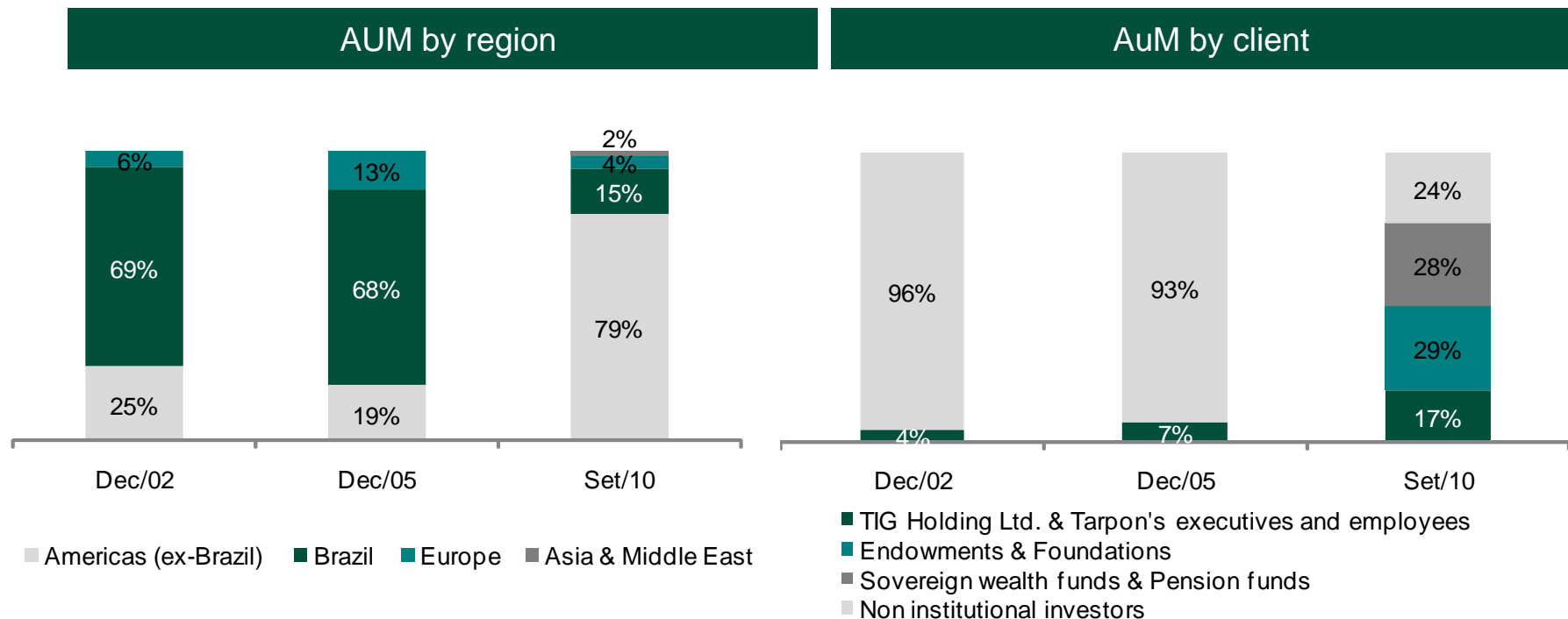
Gross revenues related to our fee business: R\$35.4 million in 3Q10 (+279% over 2Q09)

Net Income

R\$25.3 million in net revenues during 3Q10 (+ 223% over 3Q09)

Tarpon's AuM composition

Major portion of our assets under management coming from long-standing clients. Capital from our employees and executives, together with TIG's "permanent" investments represented 17% of AuM as of September 30th, 2010.



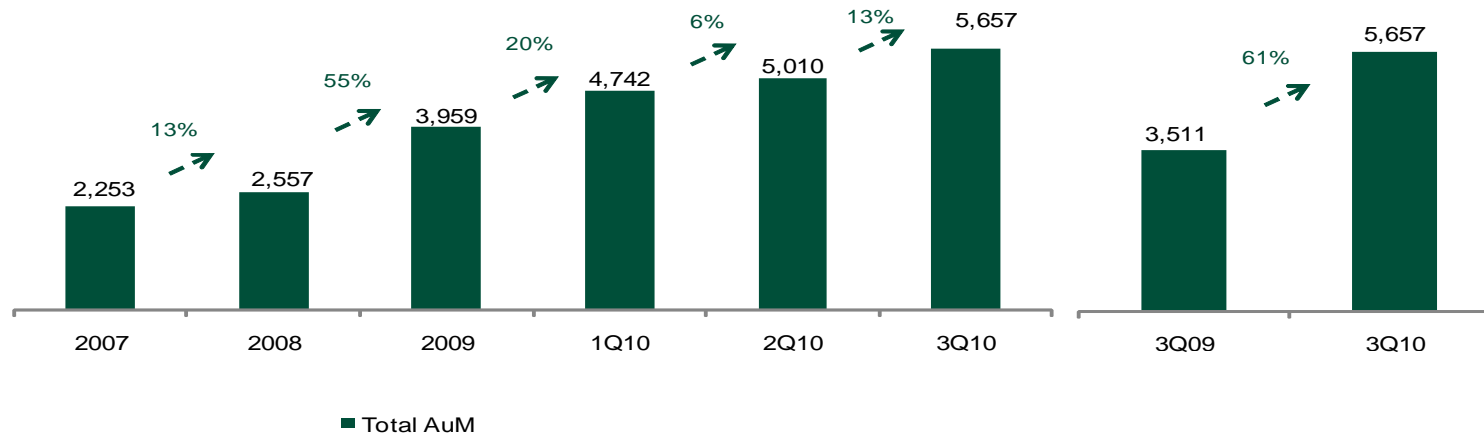
We conduct our asset management activity through three main investment strategies:

Long-Only Equity Strategy	Hybrid-Equity Strategy	Co-investment strategy
<p>The Long-Only Equity strategy comprises the Tarpon Funds that invest exclusively in Brazilian publicly traded companies listed at the BM&FBOVESPA.</p>	<p>The Hybrid-Equity strategy comprises the Tarpon Funds that have the flexibility to invest in either public equities or privately held companies in Brazil or Latin American countries.</p>	<p>The Co-investment strategy serves as a sidecar/co-investment structure whose primary objective is to co-invest with the other Tarpon Funds in specific public and private equities.</p>
<p>Launched in May/2002</p>	<p>Launched in October/2006</p>	<p>Launched in January/2010</p>

Assets under Management

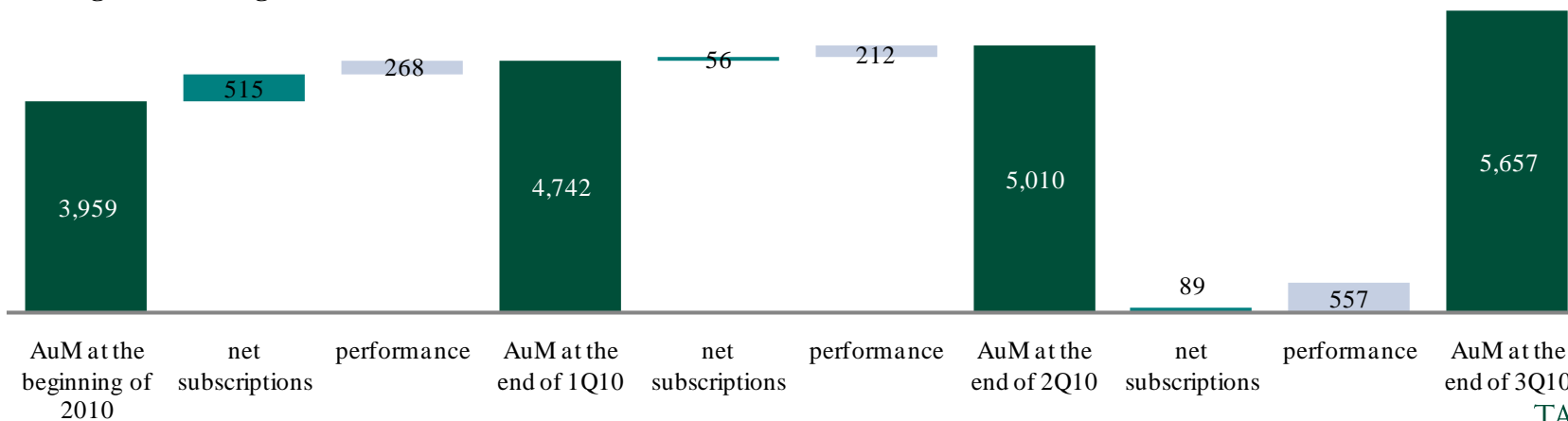
3Q10
Results

Historical AuM - R\$ million



AuM growth: performance & net commitments - R\$ million

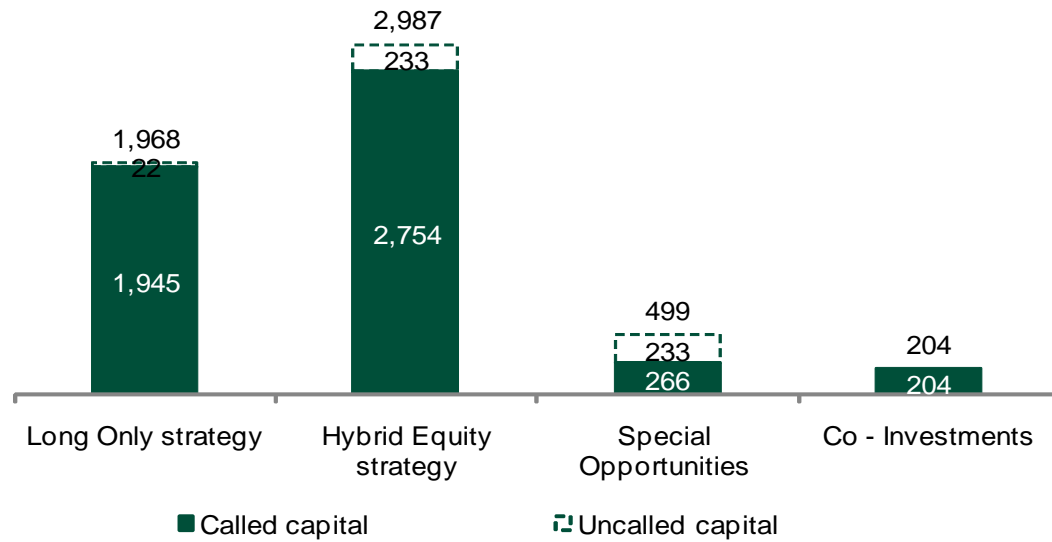
AuM growth during 2010 - in R\$ million



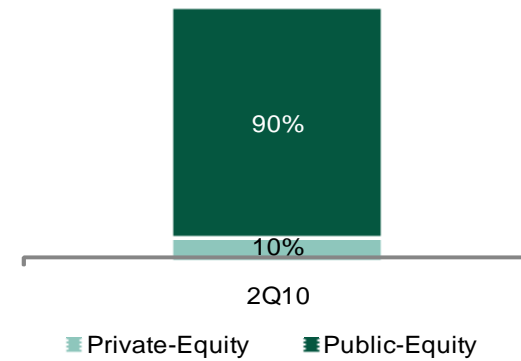
AuM by investment strategy & asset class

3Q10
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AuM by investment strategy - R\$ million



AuM by asset class



Tarpon Funds' performance

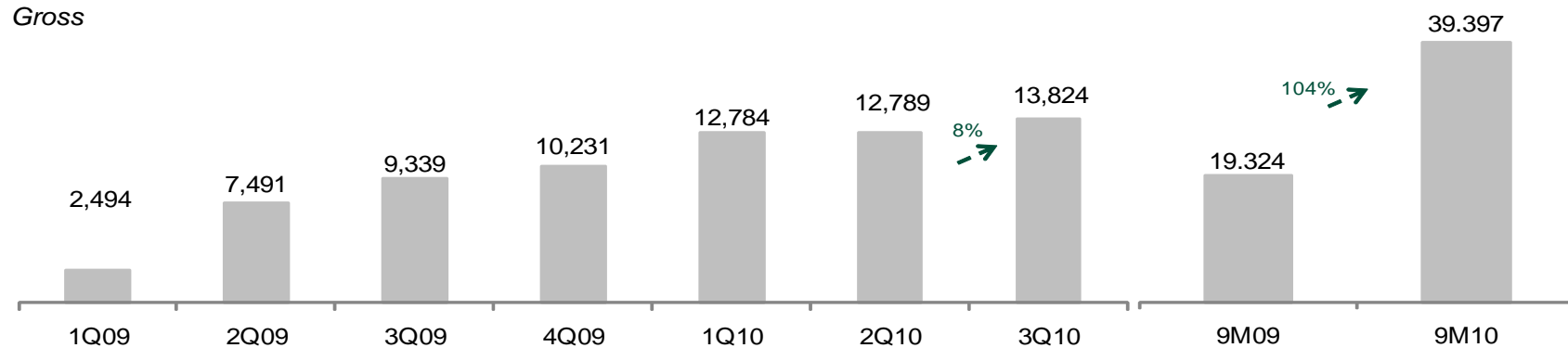
3Q10
Results

Strategy	Inception	Performance ⁽¹⁾⁽²⁾					Since launch (annualized)
		3Q10	YTD	LTM	2 years	5 years	
Long-Only Equity (R\$)	May 2002	11.4%	28.8%	45.6%	99%	215.3%	36.2%
Long-Only Equity (US\$)	May 2002	16.5%	30%	46%	118.3%	267.2%	37.6%
Hybrid-Equity (US\$)	Oct. 2006	20.8%	36.1%	56.1%	100.1%	-	29.4%
Stock market index		3Q10	YTD	LTM	2 years	5 years	Since May 2002 (annualized)
Ibovespa (R\$)		13.9%	1.2%	12.9%	40.1%	119.8%	22.6%
IBX (R\$)		14.7%	0.8%	11.6%	32.2%	118.9%	25.1%
Ibovespa (US\$)		21.2%	4%	18.5%	58.4%	118.3%	27.6%
IBX (US\$)		21.9%	3.6%	17.2%	49.4%	187.2%	30.2%

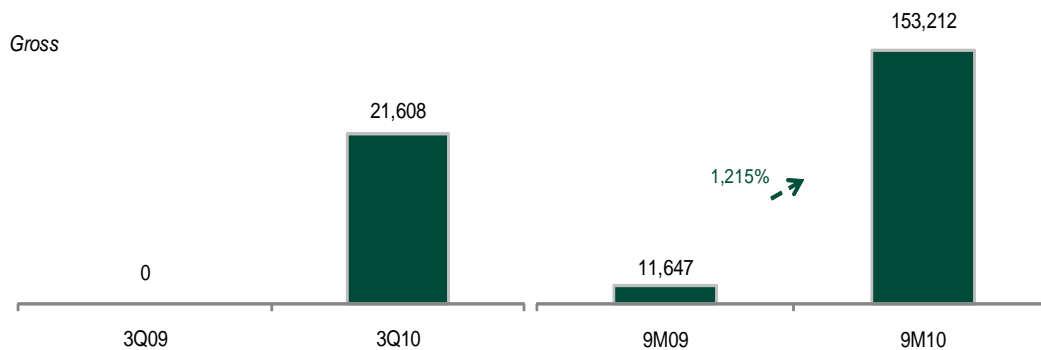
Financial highlights – R\$ million

3Q10
Results

Revenues related to management fees

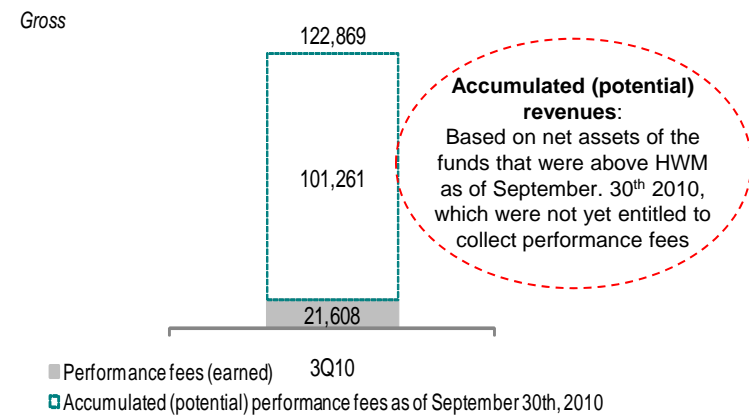


Revenues related to performance fees



|| As of September 30th 2010, 99% of the funds' NAV ||
|| was above the high water mark ||

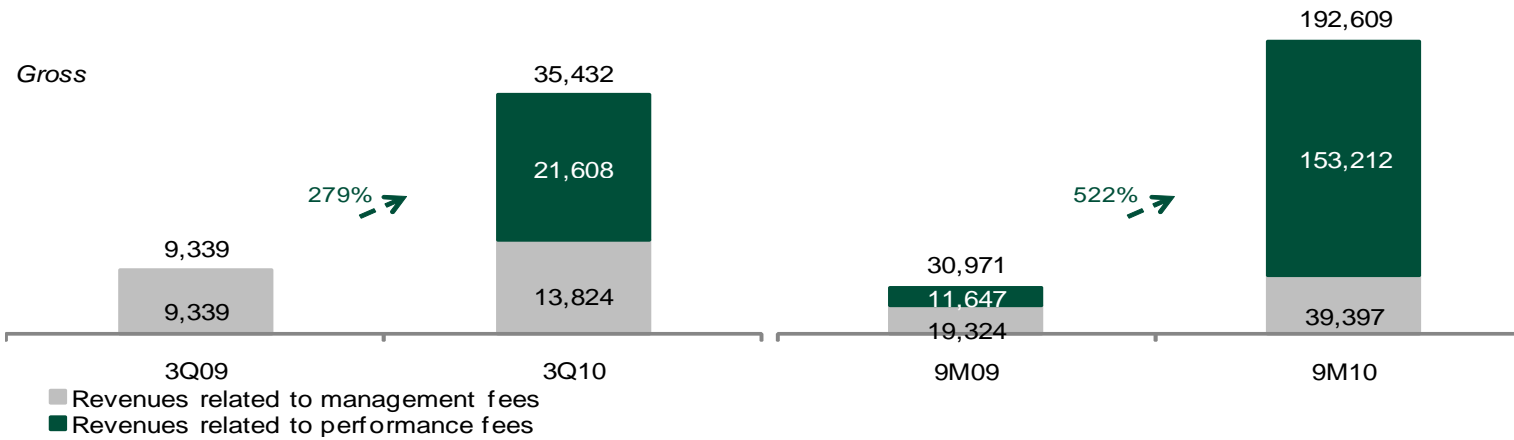
Potential performance revenues



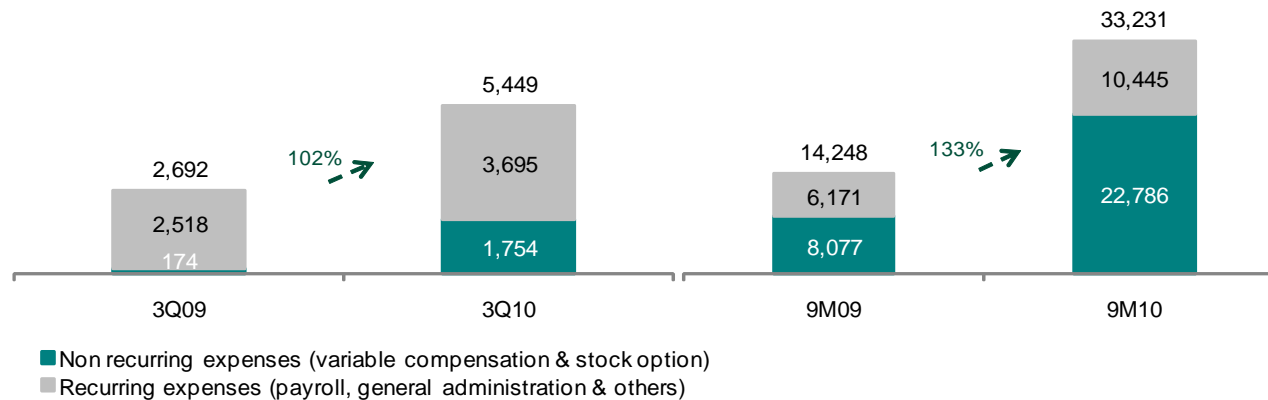
Financial highlights – R\$ million

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Results

Total revenues



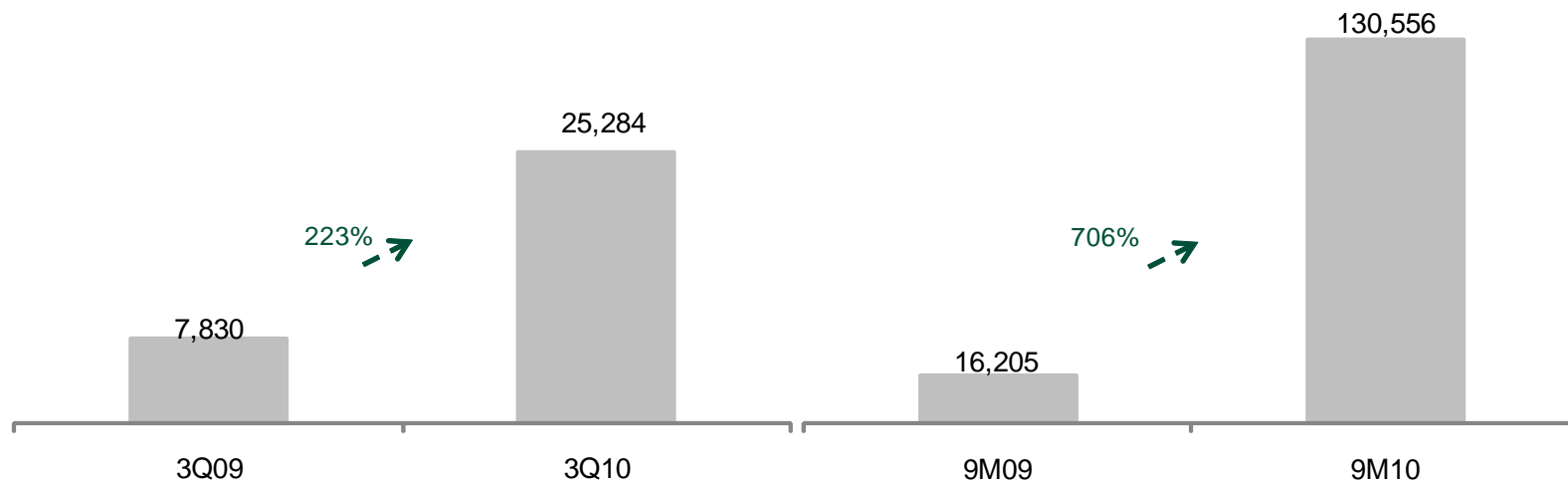
Total operating expenses



Financial highlights – R\$ million

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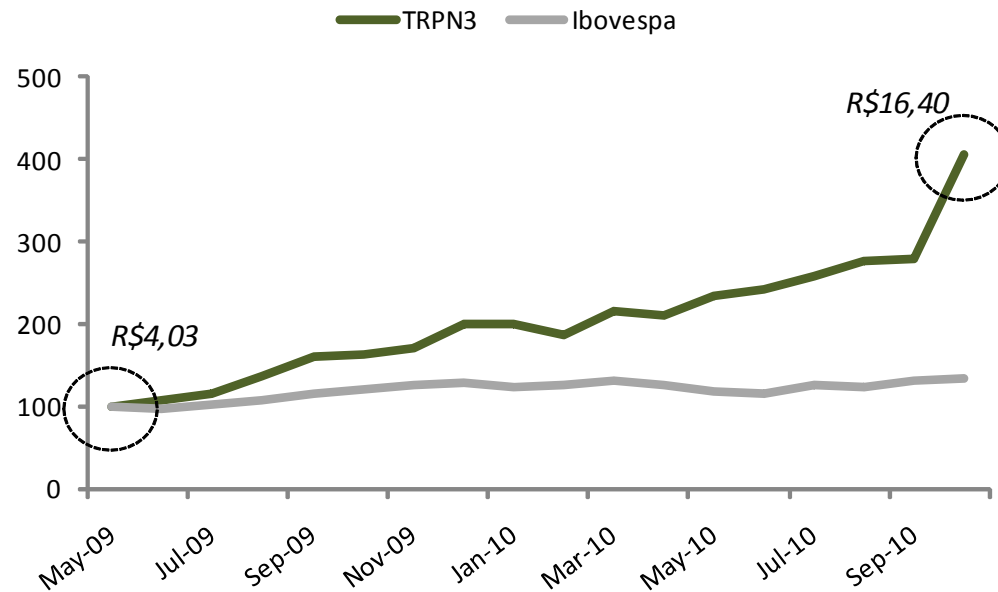
Net income



TRPN3 performance

3Q10
Results

Tarpon Investimentos S.A.
O/S: 41,206,763
Stockmarket: BM&F Bovespa / Novo Mercado
Ticker: TRPN3
Listing: 05/26/2009
Share Price 10/29/2010: 16.40
Market Cap: R\$675.8 milhões
Share Performance:
3Q10: 14%
YTD (October 29th): 105%
Since listing: 307%



3Q10
Results

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Appendix – Financial Statements

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Income statement – consolidated

3Q10
Results

<i>In R\$'000</i>	3Q10	9M10	3Q09
Net revenues	33,523	182,669	8,853
Personnel expenses	(1,762)	(5,369)	(1,713)
Stock option	(1,754)	(5,614)	(242)
Administrative expenses	(1,955)	(3,823)	(808)
Variable compensation	-	(17,172)	68
Other income/(expense)	22	(1,254)	3
Results from operating activities	28,074	149,437	6,161
Financial income / (expense)	1,596	3,512	1,324
Share of profit of equity accounted investees	-	(253)	2,810
Profit before income tax	29,670	152,696	10,295
Income tax and social contribution	(4,386)	(22,268)	(1,053)
Minorities	-	128	(1,412)
Net income	25,284	130,556	7,830

Cash Flow – consolidated

3Q10
Results

<i>In R\$'000</i>	3Q10	9M10	3Q09
Net income	25,284	130,556	9,242
Depreciation	31	58	73
Profit from equity accounted investees	-	125	(2,810)
Stock Option plan	1,754	5,614	-
Adjusted net income	27,069	136,353	6,505
Working capital	(25,307)	1,691	(8,046)
	50,111	21,550	9,764
Net cash provided by (used in) operating activities	51,873	113,112	8,223
Change in permanent assets	-	84	11
Change in financial assets	53,419	(1,255)	(1,467)
Dividends received	-	-	1,595
Dividends paid	(105,273)	(112,111)	(8,375)
Treasury shares	-	-	-
Exercise of stock option plan	-	176	-
Net cash provided by (used in) financing activities	(51,854)	(113,106)	(8,236)
Net increase (decrease) in cash and cash equivalents	19	6	(13)
Cash and cash equivalents at the beginning of the quarter/year	29	42	66
Cash and cash equivalents as of September 30th	48	48	53

Balance Sheet – consolidated

3Q10
Results

<i>In R\$'000</i>	09/30/2010	12/31/2009	09/30/2009
Assets			
Cash and cash equivalents	48	42	53
Financial assets measured at fair value through profit and loss	31,534	14,958	7,917
Available for sale financial assets	4,731	106	88
Trade receivables	14,830	9,984	9,463
Other assets	1,617	539	586
Total current assets	52,760	25,629	18,107
Investments in equity accounted investees	-	255	161
Property, plants and equipments	1,499	256	264
Total non-current assets	1,499	511	425
Total assets	54,259	26,140	18,532
Current liabilities			
Accounts payable	935	808	575
Current tax liabilities	6,053	2,469	1,443
Payroll accruals	1,487	5,812	873
Dividends payable	-	6,838	-
Total current liabilities	8,475	15,927	2,891
Equity			
Share capital	4,180	4,004	4,004
Capital reserve	2,102	2,019	2,018
Statutory reserve	30	30	212
Legal reserve	801	801	-
Equity adjustments	4,630	5	(13)
Stock option	8,757	3,227	1,590
Retained earnings	25,284	-	8,136
Total equity	45,784	10,086	15,947
Minority interest in equity		127	
Total equity and current liabilities	54,259	26,140	18,838

Contact Details

3Q10
Results

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