

TARPON
INVESTIMENTOS

1Q11 EARNINGS RESULTS

May 11th, 2011

Disclaimer

This presentation may contain forward-looking statements. Such forward-looking statements are and will be subject to many risks and uncertainties relating to factors that are beyond the Tarpon's ability to control or estimate precisely, such as future market conditions, competitive environment, currency and inflation fluctuations, changes in governmental and regulatory policies and other factors relating to the operations of Tarpon, which may cause actual future results of Tarpon to differ materially from those expressed or implied in such forward-looking statements

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2011 highlights

1Q11
Results

AUM

Assets under management (“AuM”) amounted to R\$6.3 billion as of March 31st 2011, (+5.8% over 2010)

Fund's Performance

Strong absolute returns (YTD)

Long Only Equity: 5.0% (R\$) and 5.8% (US\$)

Hybrid Equity: 6.1% (US\$)

Ibovespa Index: -1.0% (R\$) and 1.2 % (US\$)

Fees business

Gross revenues related to our fee business: R\$92.4 million in 1Q11 (+33% over 1Q10)

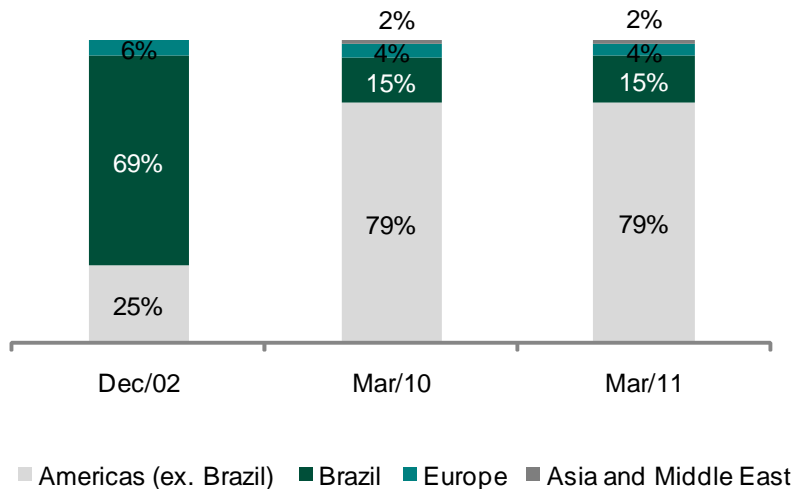
Net Income

R\$53.6 million in net revenues during 1Q11 (- 0.9% over 1Q10)

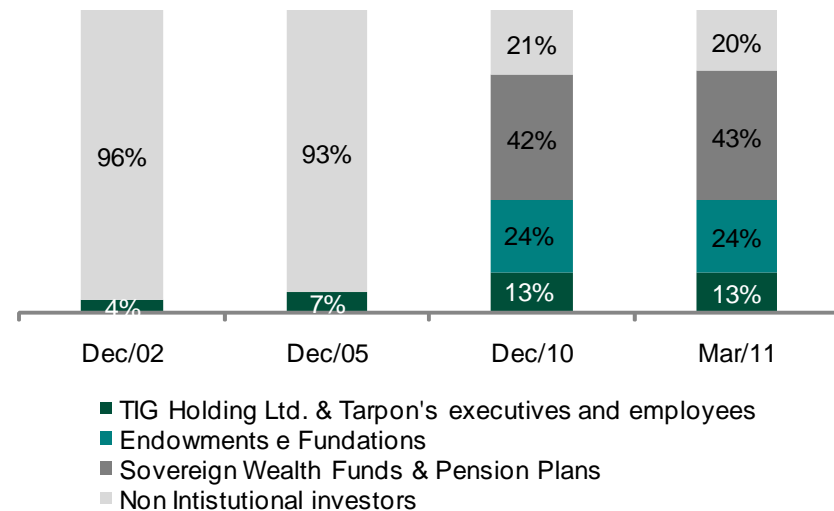
Tarpon's AuM composition

Major portion of our assets under management coming from long-standing clients. Capital from our employees and executives, together with TIG's "permanent" investments represented 13% of AuM as of March 31st, 2011.

AUM by region



AuM by client



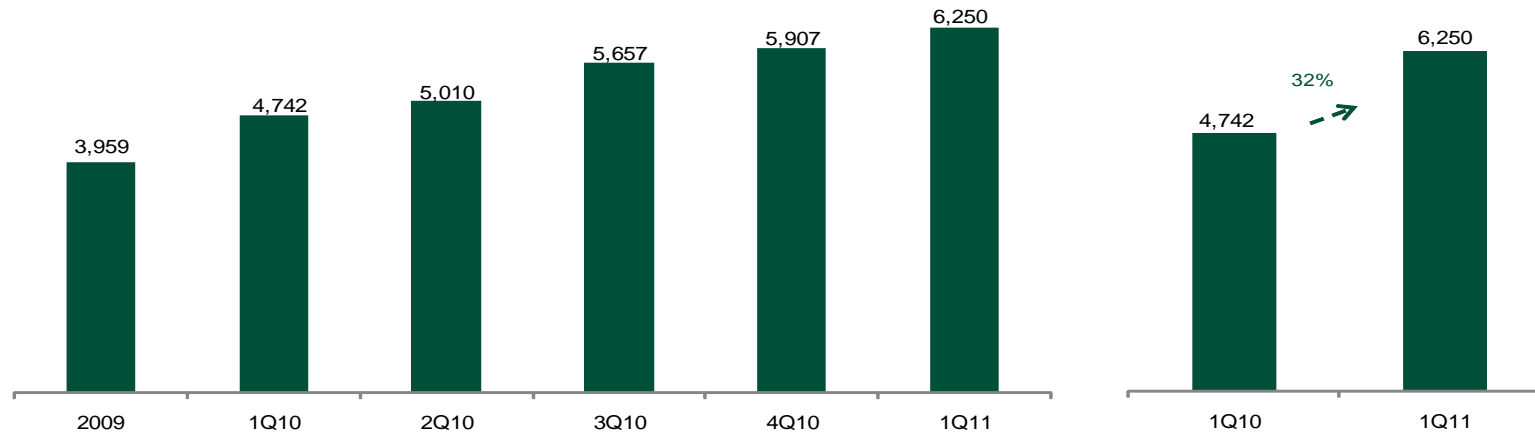
We conduct our asset management activity through three main investment strategies:

Long-Only Equity Strategy	Hybrid-Equity Strategy	Co-investment strategy
<p>The Long-Only Equity strategy comprises the Tarpon Funds that invest exclusively in Brazilian publicly traded companies listed at the BM&FBOVESPA.</p>	<p>The Hybrid-Equity strategy comprises the Tarpon Funds that have the flexibility to invest in either public equities or privately held companies in Brazil or Latin American countries.</p>	<p>The Co-investment strategy serves as a sidecar/co-investment structure whose primary objective is to co-invest with the other Tarpon Funds in specific public and private equities.</p>
<p>Launched in May/2002</p>	<p>Launched in October/2006</p>	<p>Launched in January/2010</p>

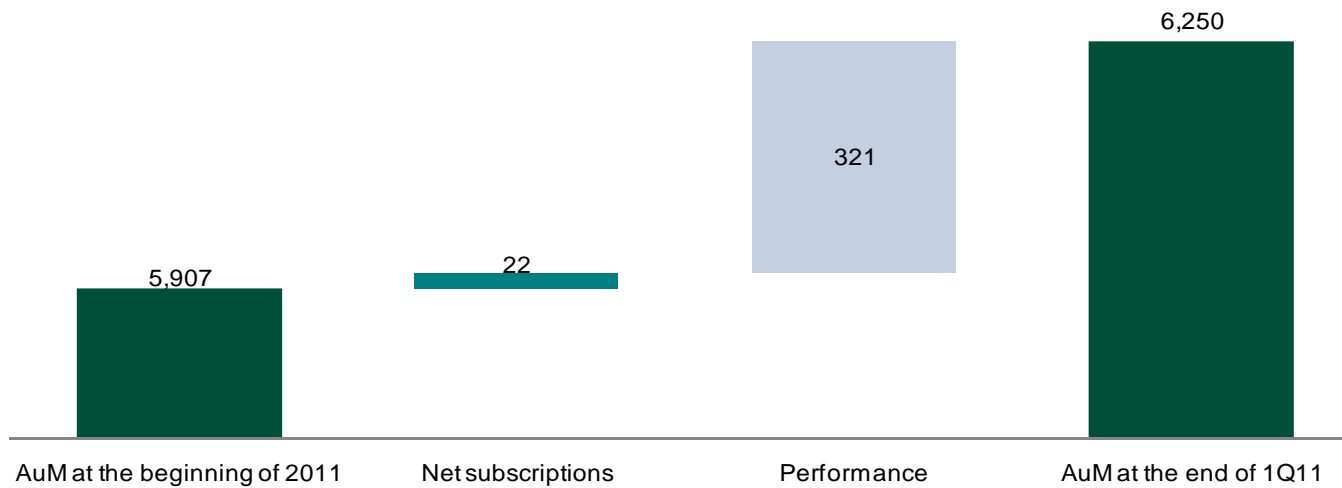
Assets under Management

1Q11
Results

Total Historical AuM - R\$ million



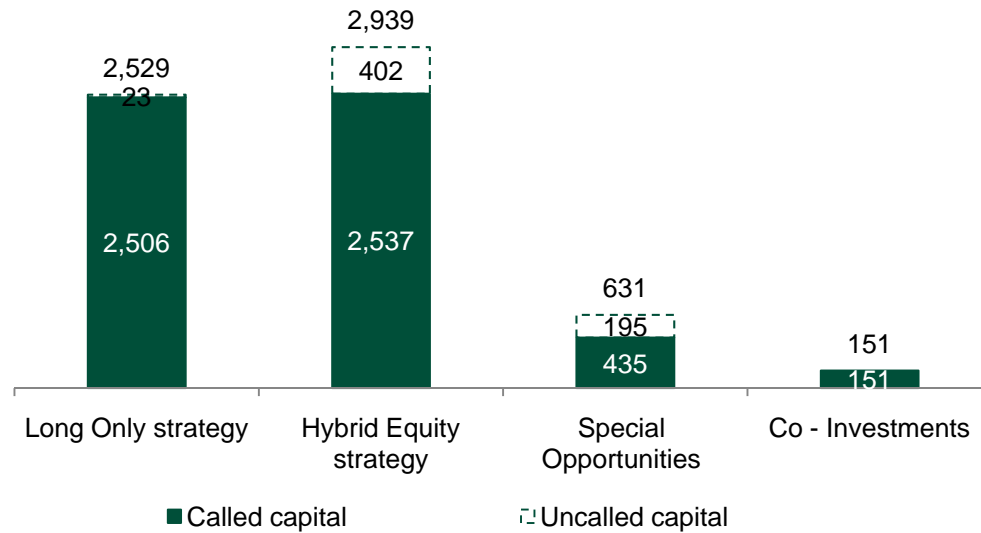
AuM growth: performance & net commitments - R\$ million



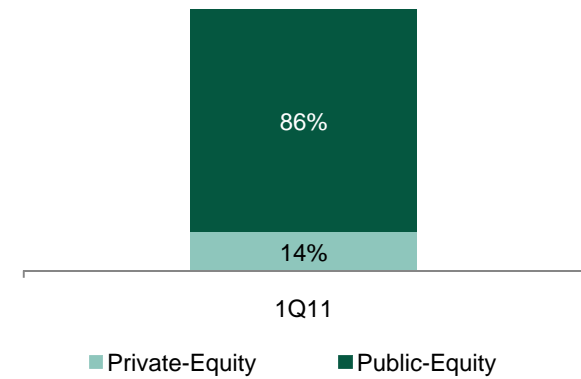
AuM by investment strategy & asset class

1Q11
Results

AuM by investment strategy - R\$ million



AuM by asset class



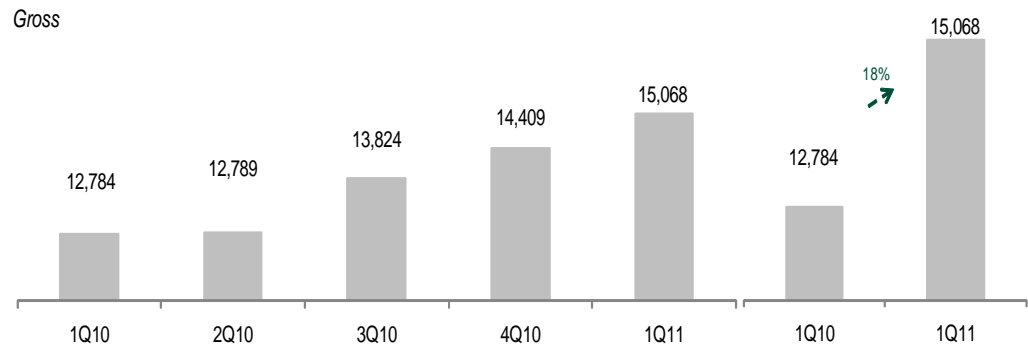
Tarpon Funds' performance

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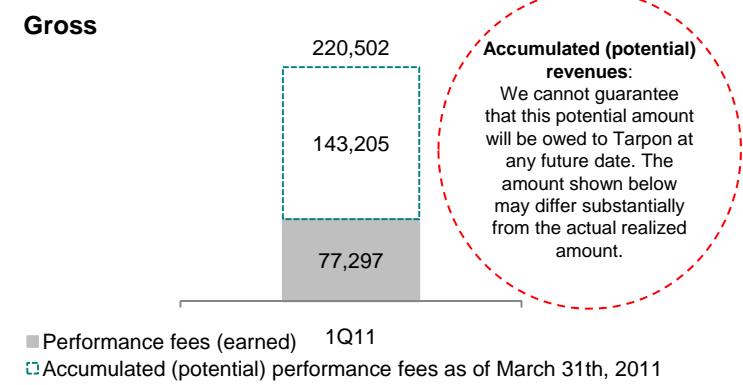
Strategy	Inception	Performance				
		1Q11	LTM	2 years	5 years	Since launch (annualized)
Long-Only Equity (R\$)	May 2002	5.0%	34.8%	172.8%	220.3%	35.6%
Long-Only Equity (US\$)	May 2002	5.8%	40.6%	251.7%	287.6%	37.1%
Hybrid-Equity (US\$)	Oct. 2006	6.1%	47.5%	273.1%	-	33.6%
Stock market index		1Q11	LTM	2 years	5 years	Since May 2002 (annualized)
Ibovespa (R\$)		-1.0%	-2.5%	67.5%	80.7%	21.0%
IBX (R\$)		0.6%	1.3%	62.1%	83.9%	23.8%
Ibovespa (US\$)		1.2%	6.5%	138.2%	141.0%	26.3%
IBX (US\$)		2.9%	10.8%	130.4%	145.3%	29.2%

Financial highlights – R\$ million

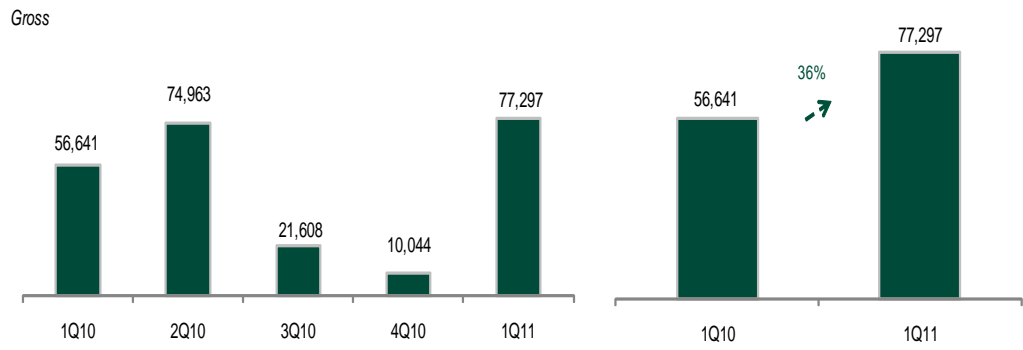
Revenues related to management fees



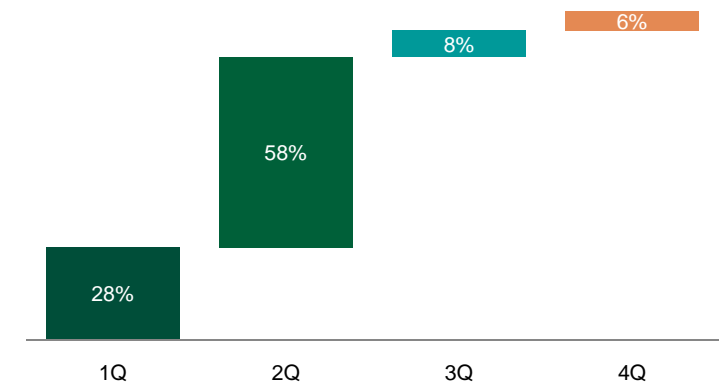
Potential performance revenues



Revenues related to performance fees



Fee Payment Schedule

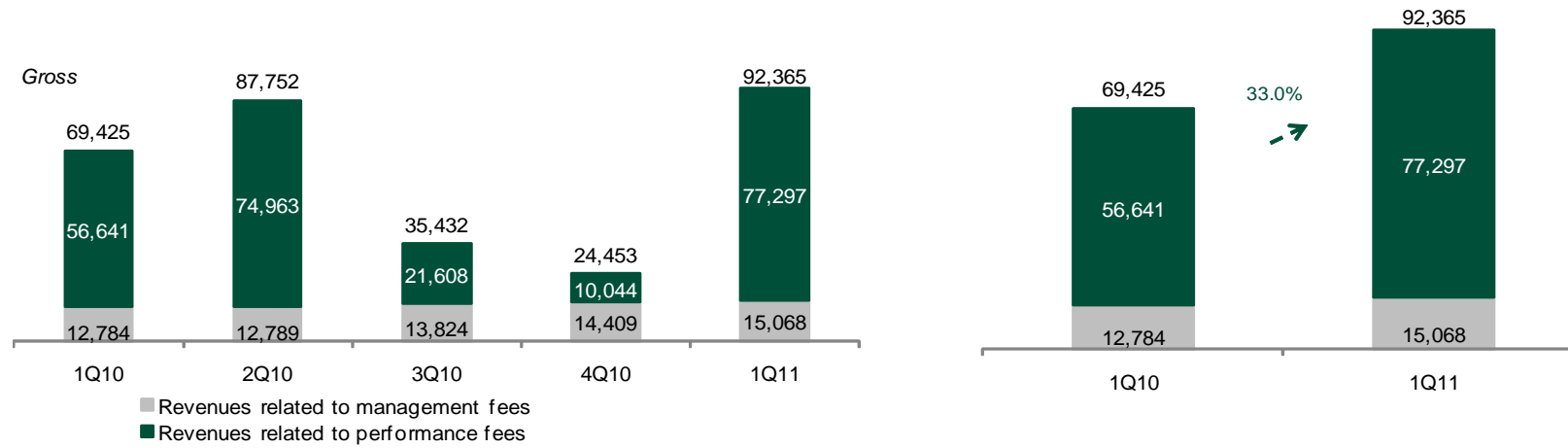


|| As of March 31st, 2010, 100% of the funds' NAV was above the high water mark ||

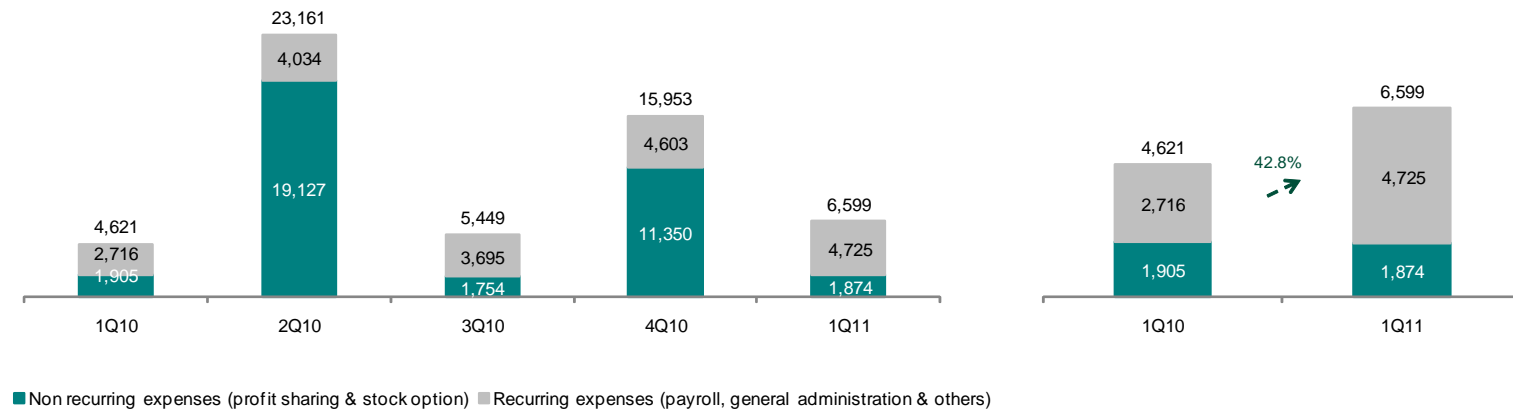
Financial highlights – R\$ million

1Q11
Results

Total revenues



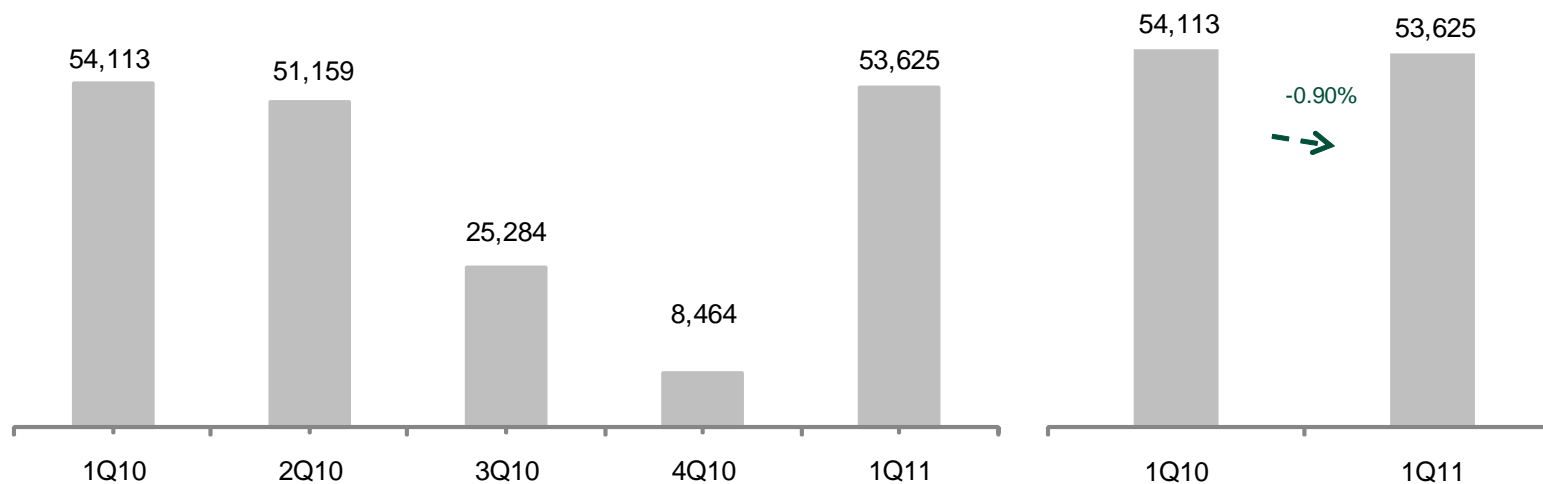
Total operating expenses



Financial highlights – R\$ million

1Q11
Results

Net income



TRPN3 performance

1Q11
Results

Tarpon Investimentos S.A.

O/S: 45,759,895

Stockmarket: BM&F Bovespa / Novo Mercado

Ticker: TRPN3

Listing: 05/26/2009

Share Price 05/09/2011: 17.60

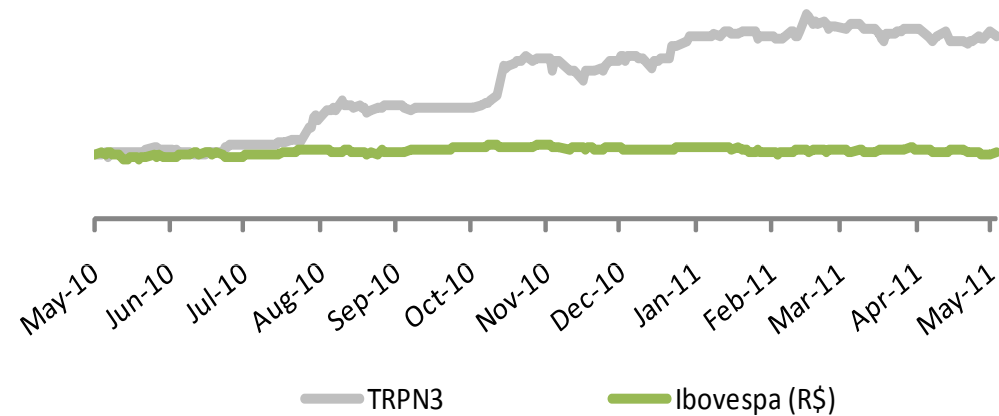
Market Cap: R\$805.4 million

Share Performance:

1Q11: 9%

YTD (May 9th): 6%

LTM: 182%



1Q11
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Appendix – Financial Statements

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Income statement – consolidated

1Q11
Results

<i>In R\$'000</i>	1Q11	1Q10
Net revenues	87,260	65,850
Personnel expenses	(2,693)	(1,846)
Stock option	(1,874)	(1,905)
Administrative expenses	(2,055)	(931)
Variable compensation	-	-
Other income/(expense)	23	61
Results from operating activities	80,661	61,229
Financial income / (expense)	1,525	669
Share of profit of equity accounted investees	-	(57)
Profit before income tax	82,186	61,841
Income tax and social contribution	(28,561)	(7,756)
Minorities	-	29
Net income	53,625	54,114

Cash Flow – consolidated

1Q11
Results

<i>In R\$'000</i>	1Q11	1Q10
Net income	53,625	54,114
Depreciation	67	12
Profit from equity accounted investees	-	28
Stock Option plan	1,874	1,905
Adjusted net income	55,566	56,059
Working capital	17,109	3,445
Trade receivables	(67,053)	(55,498)
Net cash provided by (used in) operating activities	5,622	4,006
Change in permanent assets	-	(9)
Change in financial assets	15,491	2,642
Dividends paid	(33,713)	6,833
Exercise of stock option plan	12,388	176
Net cash provided by (used in) financing activities	(5,834)	(4,024)
Net increase (decrease) in cash and cash equivalents	(212)	(18)
Cash and cash equivalents at the beginning of the quarter/year	294	42
Cash and cash equivalents as of March 31th	82	24

Balance Sheet – consolidated

1Q11
Results

<i>In R\$'000</i>	1Q11	4Q10
Assets		
Cash and cash equivalents	82	294
Financial assets measured at fair value through profit and loss	29,726	45,217
Trade receivables	88,335	21,282
Other assets	1,869	1,523
Total current assets	120,012	68,316
Property, plants and equipments	1,407	1,435
Total non-current assets	1,407	1,435
Total assets	121,419	69,751
Current liabilities		
Accounts payable	811	10,063
Current tax liabilities	33,290	6,396
Payroll accruals	1,441	1,589
Dividends payable	-	33,713
Total current liabilities	35,542	51,761
Equity		
Share capital	5,419	4,180
Capital reserve	16,678	2,102
Statutory reserve	30	30
Legal reserve	836	836
Stock option	9,289	10,842
Retained earnings	53,625	-
Total equity	85,877	17,990
Total equity and current liabilities	121,419	69,751

Contact Details

1Q11
Results

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